UST Scan and Go

2023

UST is a company founded on the principle of transforming lives

Established
1999

Corporate Office
Aliso Viejo, CA

30,000+
Associates

30+
Countries

160+
Global 1000 Clients
"Select clients, more attention"

Average tenure of client relationship **11+** YEARS

We believe in building long term partnerships with clients

- More attention paid to client success at all levels
- Commitment beyond contract – to deliver business outcomes
- Flexible contractual models
- Consistent executive attention
- Dedicated account team
- Client feedback drives investments up front and throughout the journey

Our unique approach

Digital transformation
Outcome focused partnerships
....

Cost optimisation
30%+ savings programmes using automation
....

Cyber security
Leading emerging platform and talent

Innovation and NPD
Risk and reward/outcome-based innovation
....

Data and analytics
Accelerated data ingestion to insights

Average annual Growth Rate over past 5 years **17%**

We have been a **trusted partner to the world's largest retail brands** ever since our earliest days

Strategic partner for **12** of the Top 25 global retailers

4500+ technically qualified and competent professionals

Over **10** year average client relationship

Retailer clients across US, UK and APAC

Dedicated industry practice and retail leadership team

Grocery, Specialty and General Merchandise experience

20% of revenue from retail clients

Production support for over **100,000** Point-of-Sale nodes

Digital Transformation & Innovation partner for multiple clients

Engineering change all over the world

*To see a list of all offices, visit **ust.com**

86% of our global footprint is ISO 14001:2015 (Environmental Management System)

43% of our global footprint is LEED Gold Certified

■ Main Offices & Innovation Labs
■ Other Centers

AMERICAS
Global HQ – Orange County, CA
Bentonville, AR
Chicago, IL
Norfolk, VA
Sidney, NE
Columbus, OH
Atlanta, GA
Dallas, TX
Ames, US
Lincoln, US
Vancouver BC, CA
Toronto, CA
Guadalajara, MX
Leon, ES
San Jose, CR
Bogota, CO
Santiago, CL
Lima, PE
Sao Paulo, BR
Buenos Aires, AR

EMEA
London, UK
Leeds, UK
Dublin, UK
Madrid, ES
Tel Aviv, IS
Berlin, DE
Lisbon, PT

Paris, FR
Gdansk, PL
Bucharest, RO
Sofia, BG
Helmond, NL
Barcelona, ES
Bilbao, ES
Salamanca, ES
Valencia, ES
Zaragoza, ES
Copenhagen, DK
Zurich, CH
Kyiv, UA
Dubai, AE
Cape Town, ZA

INDIA
Trivandrum
Bangalore
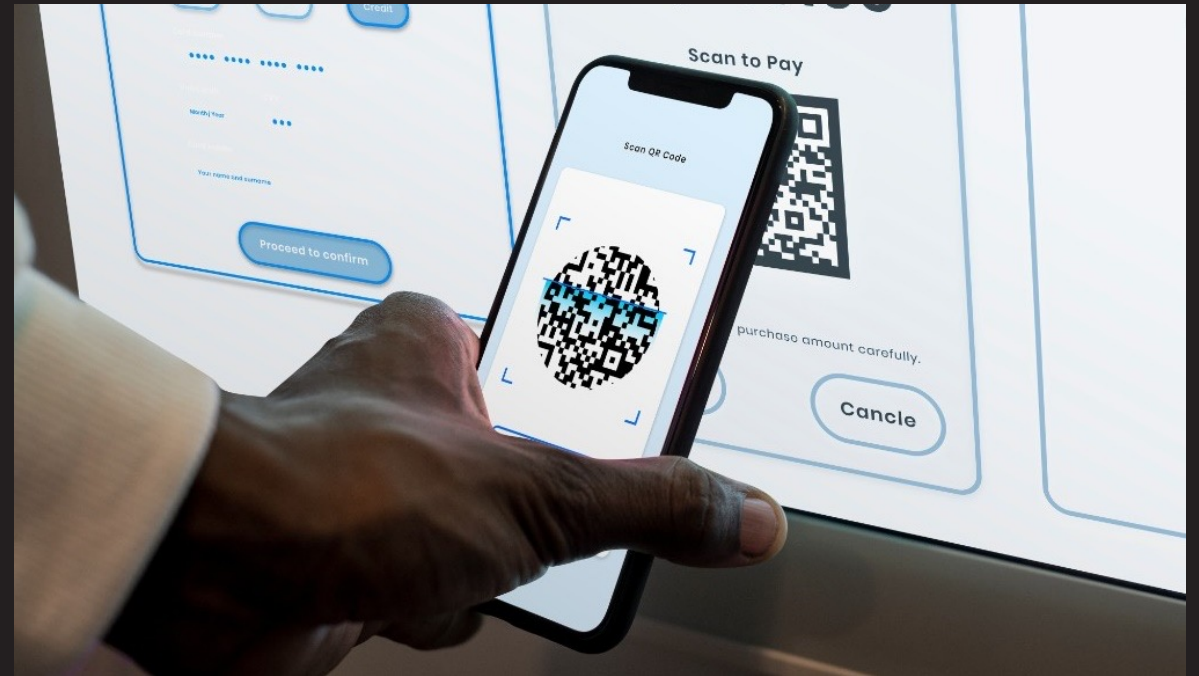Chennai
Hyderabad
Kochi
Delhi
Coimbatore
Hosur
Pune

APAC
Singapore, SG
Manila, PH
Sydney, AU
Melbourne, AU
Penang, MY
Shanghai, CN
Taipei, TW
Cyberjaya, MY
Ho Chin Min, VN
Hong Kong, HK

UST
aws PARTNER
Advanced Tier Services

Introducing
UST Scan and Go

UST Scan and Go value proposition

UST Scan and Go technology is a game-changing application that enables customers to simply enter the store, scan items, pay, and exit.

This cutting-edge solution not only **simplifies the checkout and payment process** but also redefines the shopping experience for customers.

Customers can use their mobile device by downloading the app from Apple/Playstore and access the UST Scan and Go application.

Retailers can also provide handheld devices that have UST Scan and Go software embedded.
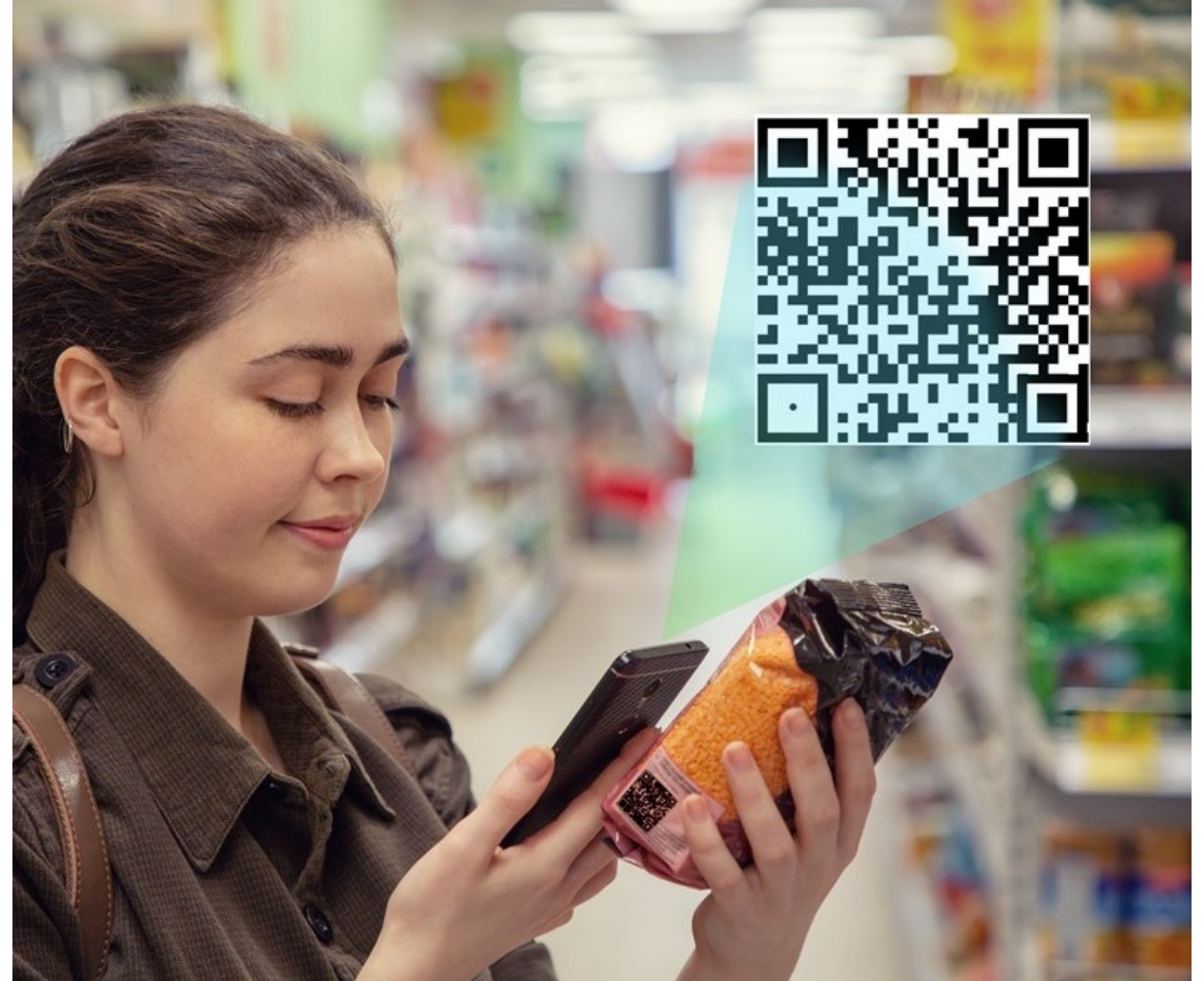
UST Scan and Go
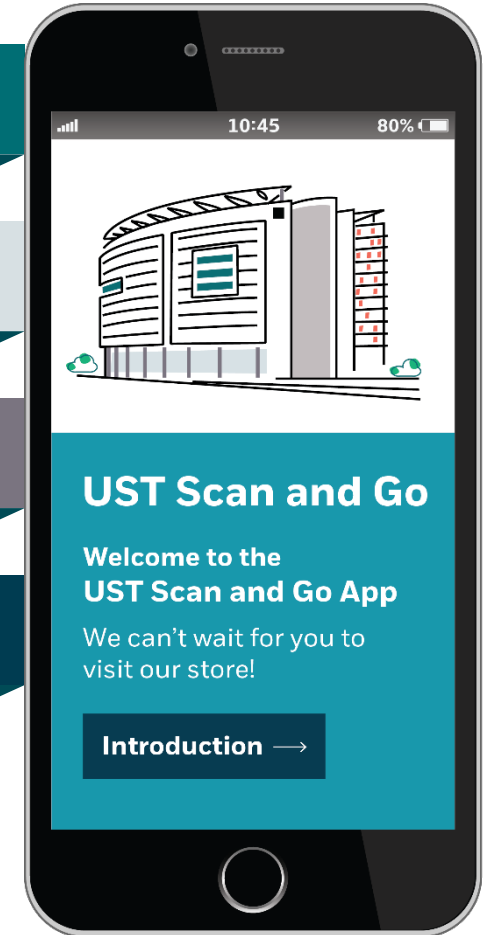## A simpler, faster, and more secure shopping experience

A must-have solution for today's retailer to provide autonomous commerce elevating the customer experience

Simple to use

Faster to checkout

Convenient to shop

Suitable for any store format

10:45   80%

UST Scan and Go

Welcome to the UST Scan and Go App

We can't wait for you to visit our store!

Introduction →

UST Scan and Go
An IDEAL SOLUTION for Retail

Cost Savings: Retailers eliminate traditional checkout counters and save money on ongoing licenses, maintenance, costs, etc.

Improved Efficiency: Promotes the in-store experience by removing all the points of friction.

Customer empowerment: Redefined shopping experience for customers: enter the store, scan products, pay, and leave enabling them to spend more time shopping and less in long lines.

Real time interaction with customer: loyalty and reward programs integrate easily, enabling customer engagement.

Reduce resource strain: retail stores face surges of customers during peak hours. UST Scan and Go supports increased revenue and reduces abandoned carts.
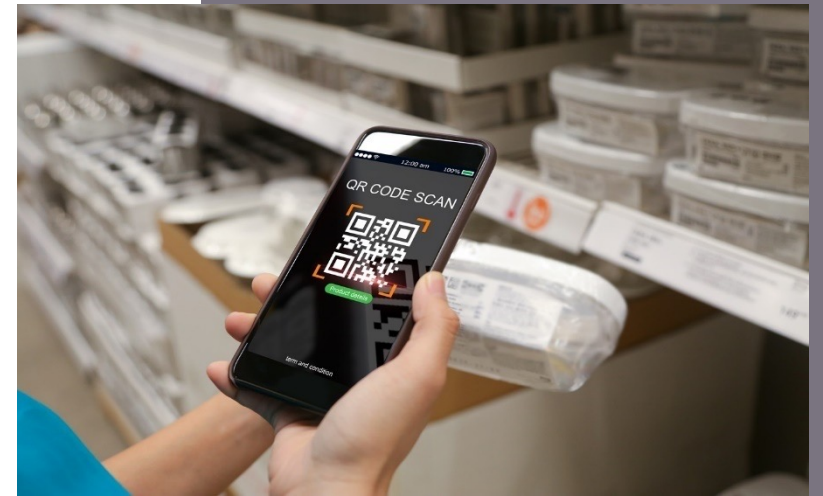
Customer benefits

- No waiting in long lines

- Intuitive User Interface

- Safe and secure touchless transactions in seconds

- Integrated customer loyalty programs

- Data-driven, personalized recommendations

- No line mobile payment

- Greater variety of payment methods

UST Scan and Go

Features, benefits
and functions

UST Scan and Go features

Customer mobile application

- Registration
- Verify mobile number
- Configure payment method (optional)
- Generate QR code
- Scan barcode of the product or enter barcode number manually
- Collecting cart information, when user walk out of the store
- Initiate payment based on the cart
- Show order information in order history
- User have the ability to initiate refund (return/replace)
- View/Receive invoice
- Push notification

Store manager mobile application

- Login
- View refund list
- Refund processing
- Push notification (age-restricted product/refund requests/smart cart alerts)

Store manager mobile application

- Cart payment kiosk
- Cash counter kiosk
- PIM – for inventory management

UST Scan and Go key functions

Payment modes

Digital Wallet

Credit Card

Cash

- Customers can now pick merchandise from the shelf and add it to their cart by scanning selected products using mobile app

- Once selected items are added to their cart, customers generate a checkout QR code

- Customers visit any one of the kiosks based on their method of payment

PACKAGED SNACKS + NUTS

UST Scan and Go Demo Video

Register New User

Digital Wallet Integration

Card payment using POS Kiosk

Cash Payment Kiosk

UST Scan and Go add-on features

Standard Package
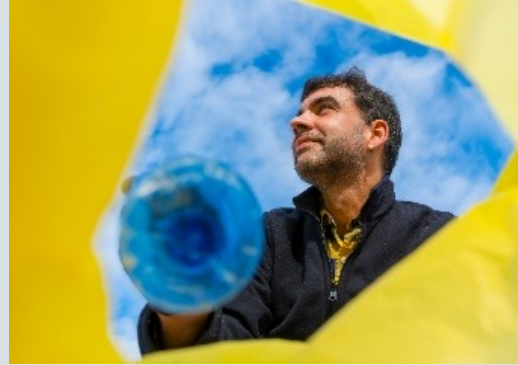
Age-restricted

Weight-based

Counter Served

- Enable discount option at checkout

- Show promotions while adding a product (Ex. 'Buy 1 Get 1' offer)

- App registration is not mandatory (users can shop with cash or card without app)

- Search product and locate inside merchandise section

UST Scan and Go benefits
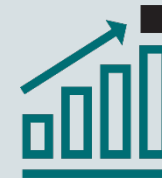
Reduce shrinkage

Ensure safety

Smart inventory management

Improved customer service

Build brand loyalty

Enhanced staff productivity

UST Scan and Go

Customer journey store format

UST Scan and Go customer journey store format

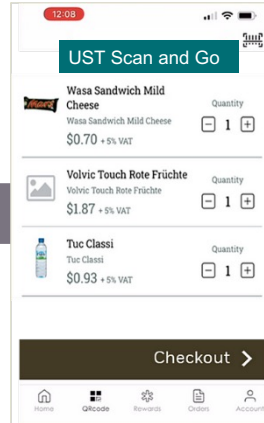## Walk-In, Walk-Out

UST Scan and Go as an alternate method

Regular store format

UST Scan and Go pay with a digital wallet or credit card

UST Scan and Go - checkout at a kiosk

UST Scan and Go with exit pass for powerful loss prevention

UST Scan and Go: Regular store format

Scan the items you want to buy using the scan option

Items are added to the UST Scan and Go app to verify the final purchase

Customer walks to the UST Scan and Go kiosk with a QR code after shopping

Cart items will be reflected on the screen when the customer scans the QR code to the kiosk

Customer confirms items that is available on display screen, validate and pay for them. UST Loss prevention solution can be integrated in this kiosk for enhanced operating efficiency

# UST Scan and Go with cart supports loss prevention
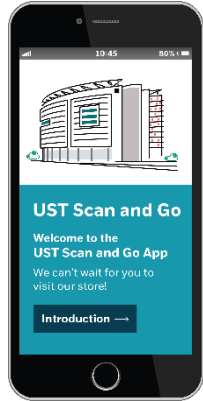
Customer downloads the UST Scan and Go app and logs in
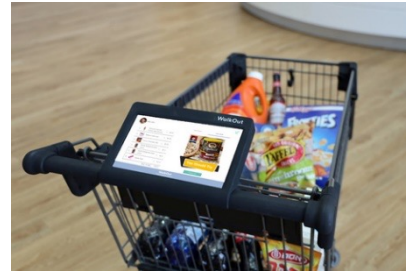
Customer gets the cart (enabled with weight sensors) and scans the UST Scan and Go app on the cart. The carts light turns **blue** allowing the customer to start shopping.
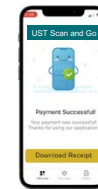

Using UST Scan and Go app the customer scans the product barcode and places the item in the trolley.
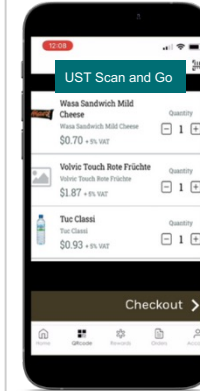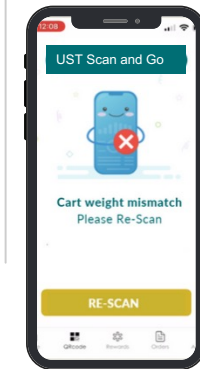

Once finished, the customer presses checkout in the mobile app. ***If weight mismatch shows the basket will glow red.**
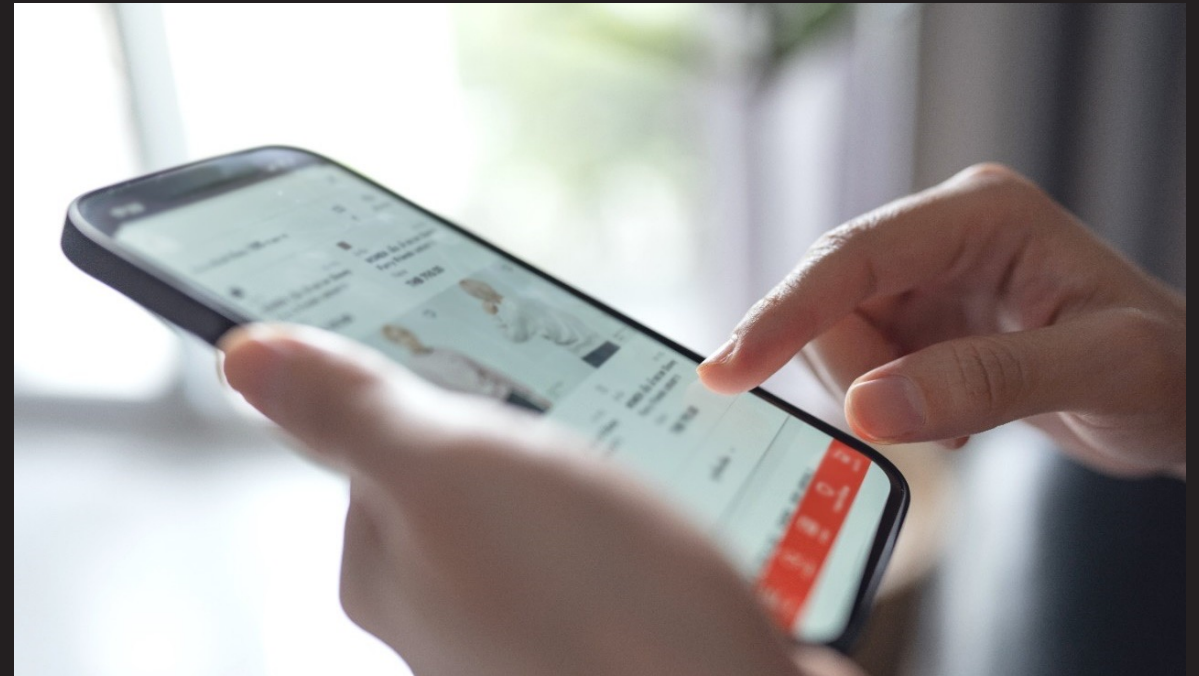
Customer gets the notification on the app and asked to re-check the items scanned. Customer re-scans or contacts store manager for any item missing or incorrect.

Cart will turn **green** and customer is able to make the payment.

Customer walks out of the store.

UST Scan and Go

Mobile app features

UST Scan and Go mobile app features

Existing Features

Features	Status
UST Scan and Go app (It will be available in iTunes and Play Store)	✓
UST Scan and Go app – fully autonomous	✓
UST Scan and Go app – semi autonomous	✓
Digital wallet	✓
Card payment	✓
Refund	✓
Standard product	✓
Weight based product	✓
Age restricted product	✓
Counter served items	✓
Product information module (PIM)	✓

Roadmap

Features
Cash acceptance machine
Gift card integration
Employee module integration
Smart baskets and smart cart integration
Loss prevention module
Replace product
Push notifications Information popups

UST Scan and Go mobile app features

Customer Mobile Application

Existing Features

Registration
Verify mobile number
Configure payment method (Optional)
Generate QR code
Scan barcode of the product Enter barcode number manually
Collecting cart information, when customer walks out of the store
Initiate payment based on the cart
Show order information in order history
Return/Replace (user has the ability to initiate refund)
View/Receive invoice
Push notifications

Store Manager Mobile Application

Roadmap

Login
View refund list
Employee module integration
Refund processing
Push notification (Age restricted product/Refund requests/Smart cart alerts)
Cart payment kiosk
Cash counter kiosk
PIM – For inventory management

Together, we build for boundless impact

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Thank you

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